

Summary:

Staff recommends the purchase of a new ice resurfacer machine for the Riverfront Park Ice Palace at an approximate of \$85,000 - \$100,000 (depending on bids) from 2007 bond funds.

**There are three things in life that people like to stare at: One is a rippling stream, another a fire in a fireplace, and the other is the Zamboni going around and around and around.
-- Charlie Brown**

2011 Ice Resurfacer Purchase

FAQ (Frequently Anticipated Questions)

1. What is the difference between an ice resurfacer and Zamboni?

They are one and the same but Zamboni is the trademark name for our current machine. It's like calling a tissue a Kleenex. When the term Zamboni is used here, it is referring to the current machine or manufacturer.

2. Who uses the Ice Palace?

City of Spokane and Spokane/Coeur d'Alene metro residents as well as visitors ages 2-80. This includes extensive public skating hours with group offerings such as schools, PTA, churches, businesses, daycares, birthday parties ; general, homeschool, Gonzaga PE and private skate lessons; facility rentals for hockey organizations; Drop In Hockey; City of Spokane Therapeutic Recreation program and many others. Please see the attached 10 year revenue/expense history.

3. How old is the current Zamboni?

Purchased new in 1977 (yup 34 years old). Currently has 26,000 estimated hrs. (Hour meter only goes to 9999).

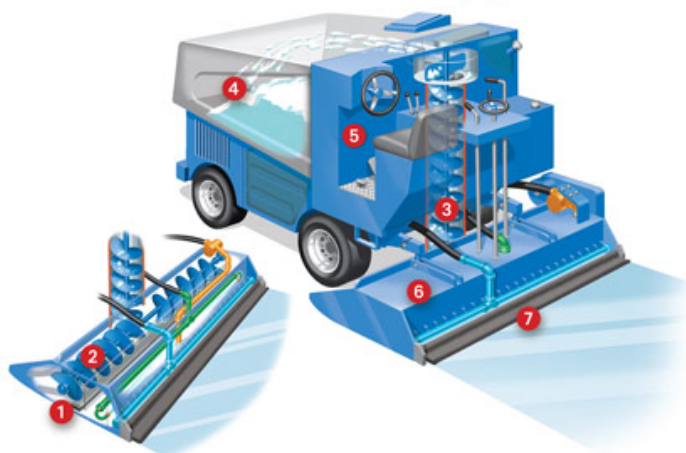
4. How does it work?

Shaving the ice

A sharp blade **1** shaves a thin layer from the surface of the ice.

Collecting the shavings

A screw shaped blade called an auger **2** collects the ice shavings and a vertical auger **3** propels them into the snow tank **4**.



Washing the ice

Water is fed from the wash-water tank **5** to the machine's "conditioner" **6** which vacuums, filters and returns the water to the tank.

Applying a new layer

Clean warm water is spread on to the surface of the ice by a towel **7** behind the conditioner.

5. How often is the ice resurfacer used during the 5 month/20 week/140 day period?

From mid-October through mid-March the ice resurfacer is used at least 7 times a day from 15 minutes at a time to 4 hours continuous use for an average of 6 hours a day. 840 hours per year.

6. What would happen if the ice resurfacer was not available?

Essentially, it would close the Ice Palace except for minimal open times. During peak holiday times, the ice surface must be resurfaced every 45 minutes. If unable to do so with the resurfacer, the crew would go out and shovel snow off. The ice would have to be flooded every hour and half shutting the ice down for 45+ minutes per session.

7. Can it be shared among divisions?

Even if Tony chooses to put a rink at Manito and Pamela puts an ice rink on one of the golf courses, due to it being used at least 6 times a day at Riverfront Park, it is unlikely it could be shared.

8. New vs. Used vs. Leased

Riverfront Park staff's recommendation is to purchase a new machine. We have proven to be fiscally responsible by maintaining the current machine. If a new machine is purchased with a life expectancy of 20 seasons, the purchase would amount to \$5,000 a year plus yearly maintenance costs..

New – Current Technology

Warranty

Training

Know what you are getting

Used – Price (a good unit approximately 2/3 cost of new)

In addition to price, appraisal, site visit, reconditioning, shipping added = \$15,000

Some of the units do not meet current emission standards

Leased – No known options.

9. Is there a preference between Zamboni vs. Olympia machines (the 2 major manufacturers)?

Both machines are quality and would meet Riverfront Park needs. Preliminary estimates with Zamboni at \$88,000 and Olympia at \$100,000. Bid price TBA.

Zamboni – US manufacturer w/85% of ice resurfacer market

Brand familiarity

Hyundai Forklift engine

April 2012 Delivery date

Olympia – Canadian manufacturer

GM Engine

October 2011 Delivery date

10. What funds are being used for this purchase?

2007 Bond Fund purchases

11. What do other area rinks operate?

Eagles Ice Arena – 2 Zambonis - a 1980 and a 1983. They have 2 sheets of ice.
Arena – Olympia Millenium (purchased 2005)
EWU- Zamboni 545 (purchased 2006)
KYRO (CDA) – no response

12. Will there be additional maintenance costs associated with this machine?

Yearly maintenance tune ups. It would actually save in maintenance costs as the current Zamboni is requiring extensive work to keep it operating long beyond its expected life span.

13. What is the revenue/expense summary of the Ice Palace for the last 10 years?

2010 - \$300,000 revenue, \$200,000 expense

See attached spread sheet for additional years.

14. Are there additional sponsorship opportunities available?

The ice resurfer and dasher boards lend themselves to additional sponsorship opportunities. For the 2007 Skating Championships, Group Health paid \$6,000 for a 2 year sponsorship.

15. Does the current model have trade in value?

The bid is asking for any trade in value but due to its age, shipping costs, etc., there will be minimal value for the machine. However, Eagles Ice Arena have expressed a very preliminary interest.

16. What market conditions have and will continue to impact Ice Palace operations?

The Spokane metro ice rink market has been quite volatile in the past 8 years, more than one might think.

Riverfront Park Ice Palace covered outdoor ice rink and is open seasonally from mid-October through end of February. We mainly serve the general ice skating public however we do offer private rentals for hockey teams, groups, etc.

The Spokane Arena only has Chief's hockey games.

Eagles Ice Arena has 2 sheets of ice. 1 is taken out during the summer but 1 has year round use.

KYRO (Kootenai Youth Recreation Organization) has had a seasonal indoor rink for quite some time. During the exceptionally heavy snow winter of 2009, their rink suffered a catastrophic collapse of its roof. It is currently in the process of rebuilding and accept a late fall 2011 opening. This has brought additional rentals for Riverfront Park which will no longer be available after October 2011.

Eastern Washington University – (2007?) – Serves mainly students and EWU hockey team.

Planet Ice (opened 1999, closed 2005) and **Ice World** (opened 1999, closed 2003) both located in Spokane Valley suffered bankruptcy closures. (Dates are approximate)

17. Are there any other modifications required to accommodate this purchase?

Rink exit gates will be realigned to better accommodate a resurfacers. This is an over due modification that will require some labor and minimal hardware.

18. How does this fit in with Road Map to the Future and the Riverfront Park Master Plan?

The Riverfront Park Ice Palace and this critical piece of equipment clearly align with Road Map to the Future and Riverfront Park Master Plan.

The Road Map to the Future

The Mission states City of Spokane Parks and Recreation will collaboratively provide the following services for the benefit of a community of people who live, work and visit the city of Spokane.

- clean, safe and eco-friendly parks, trails, conservation lands, and recreation facilities
- accessible leisure and recreational opportunities

The Values identify

...provides and promotes a parks and recreation system which advocates **healthy lifestyles and the value of play**.

...**stimulates the local economy** through the provision of venues, events and activities which draws visitors and keeps local citizens close to home; well-maintained and managed greenspaces that enhance property values; and the creation of employment opportunities.

...promotes community **safety** through the development, maintenance, and management of the parks and recreation system.

...insures **reasonable access** to opportunities within a diverse parks and recreation system.

The Vision states City of Spokane Parks and Recreation...leading the community to healthy activities, and in stewardship of public parks through responsive innovation...

Riverfront Park Master Plan

Although the final design has not been decided on, all indications point to an enhanced ice rink facility, whether it is of a seasonal, outdoor design or indoor rink. This piece of equipment would transfer to that facility.

If the decision is made not to offer this recreational opportunity, there would be resale value in the equipment depending how many hours it is used.

19. What will be done with the current Zamboni?

Possible options include auction or reselling it. Due to its age and use, there would be little monetary value. Keeping it as a back up machine would be cost prohibitive.

20. Would it be operational for this season?

It would depend on the timeliness of the Park Board's decision and the purchasing process.

New – If Olympia were chosen, yes. Zamboni would be April 2012.

Used – Yes.

ICE MAINTENANCE SCRAPES

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY & HOLIDAYS	SUNDAY
					TBA	TBA
BY 4p	BY 10A*	BY 11A	BY 11A	BY 11A	1045A	1045A
	130P	130P	130P	130P	12N	12N
	3P	3P	3P	3P	1P	1P
	5P	5P	5P	5P	2P	2P
	645P	645P	645P	645P	3P	3P
			830P	830P	4P	4P
					5P	5P
					645P	
					830P	

Additional scrapes will be needed depending on usage.

*Tuesdays when there are Parent/Tot lessons. Wednesday & Thursday 845P is Drop In Hockey.

Saturday, Sundays and Holidays will vary as will any rentals will affect the schedule.

Sundays if there are no rentals do a closing scrape using figure 8's and go cross ways. Flood the ice before you leave.

Communicate with the Shift Supervisor if this varies or additional scrapes are needed or any problems occur with the Zamboni.

Check locker rooms before and after rentals.

Additional scrapes will be needed for rentals and may be needed for groups. During the weekdays avoid scraping between 12N-1P if at all possible.

Follow all SOP's including skate sharpening, cleaning & fueling the Zamboni, cleaning the skate sharpener, etc.

Keep busy sharpening skates.



**Spokane Parks & Recreation
Riverfront Park Ice Palace
Ten Year Revenue & Expense
History
2000-2010**

Total	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Revenue	\$(155,947.52)	\$(162,973.19)	\$(162,028.82)	\$(155,016.38)	\$(184,371.27)	\$(163,569.06)	\$(225,925.21)	\$(253,980.07)	\$(230,050.80)	\$(273,003.27)	\$(303,616.19)
Expenses	\$ 157,774.73	\$ 216,787.57	\$ 198,031.00	\$ 164,572.50	\$ 191,072.43	\$ 174,009.62	\$ 208,554.78	\$ 197,870.38	\$ 192,556.49	\$ 224,679.72	\$ 202,741.66
Profit (+/-)	\$ (1,827.21)	\$ (53,814.38)	\$ (36,002.18)	\$ (9,556.12)	\$ (6,701.16)	\$ (10,440.56)	\$ 17,370.43	\$ 56,109.69	\$ 37,494.31	\$ 48,323.55	\$ 100,874.53



Summary:

Staff recommends the approval of 2012 Riverfront Park Admission Prices generating an additional \$50,000 in revenue over 2010.



2012 Riverfront Park Admission Pricing

FAQ (Frequently Anticipated Questions)

1. How does this pricing differ than 2011?

Most significant is the DayPasses from \$16.25 to \$19.95.

If approved, skating lessons will also see an increase to take effect next season, not 2011.

Other minor increases reflect some upgrades in the attractions such as Blacklight Mini-Golf, Cell phone tours and others to maintain the attractions.

2. How much additional anticipated revenue will this generate?

Based on 2010 revenue figures, it approximately \$50,000.

3. What about IMAX/Giant Screen?

Staff is still researching and will present options soon.

4. How does this fit in with Road Map to the Future and the Riverfront Park Master Plan?

Road Map to the Future

Enhances revenue to support our Values, Mission and Vision.

Values

...provides and promotes a parks and recreation system which advocates **healthy lifestyles and the value of play**.

...**stimulates the local economy** through the provision of venues, events and activities which draws visitors and keeps local citizens close to home; well-maintained and managed greenspaces that enhance property values; and the creation of employment opportunities.

...promotes community **safety** through the development, maintenance, and management of the parks and recreation system.

...insures **reasonable access** to opportunities within a diverse parks and recreation system.

...honors the **history and legacy** of the Spokane parks system through celebration, preservation and restoration efforts.

...innovatively develops and manages the **responsible, efficient and equitable use of resources** leading to the sustainability of a strong and viable parks and recreation system.

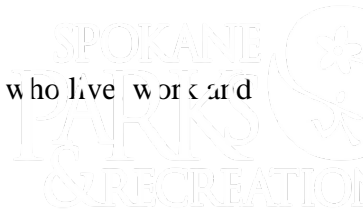
...continues to encourage a **sense of community and pride** through the provision of a parks and recreation system that affords citizens social gathering places and spaces.

Mission

City of Spokane Parks and Recreation will collaboratively provide the following services for the benefit of a community of people who live, work and visit the city of Spokane.

- clean, safe and eco-friendly parks, trails, conservation lands, and recreation facilities
- accessible leisure and recreational opportunities
- an enhanced urban forest

These services will be facilitated and delivered through passionate, professional and proactive response to community issues, interests, and identified values.



Vision

City of Spokane Parks and Recreation...leading the community to healthy activities, and in stewardship of public parks through responsive innovation...

Riverfront Park Master Plan

Enhancing revenue will support the specific attractions and support the overall function of Riverfront Park and benefit our citizens, visitors and the region.

2012 RIVERFRONT PARK
RIDE & ATTRACTION ADMISSION SCHEDULE - PROPOSED

All Prices Include Tax

SUMMER SEASON PASSES

2012		2011	2010	2009	2008	2007
\$39.95	by 4/8/12	\$39.95	\$35.69	\$35.69	\$33.59	\$30.79
\$49.95	by 5/28/12	\$39.95	\$44.09	\$44.09	\$40.94	\$37.39
\$59.95		\$59.95	\$51.44	\$51.44	\$48.29	\$43.99

INCLUDES UNLIMITED ADMISSION TO

IMAX Theater regular shows; Carrousel, Ferris Wheel, Mini-Golf, Tour Train, Rockin' Tug, SR-2 Ride Simulator, Spider, Sizzler, Dragon Coaster, Tilt A Whirl, Berry-Go-Round, Bumper Cars, Red Baron, Kiddie Bumper Boats, & (2) Inflatables

DISCOUNTS TO

Special engagement Giant Screen features, Spokane Falls Skyride, Pony Rides, food items in the Pavilion restaurant and select souvenirs at the Carrousel gift shop, MOBIUS Children's Museum and MAC.

DAYPASSES

2012	2011	2010	2009	2008	2007
\$19.95	\$16.25	\$16.25	\$15.49	\$14.69	\$14.69

INCLUDES UNLIMITED ADMISSION TO

Carrousel, Ferris Wheel, Mini-Golf, Tour Train, SR-2 Ride Simulator, Spider, Sizzler, Dragon Coaster, Tilt A Whirl, Berry-Go-Round, Bumper Cars, Red Baron, Kiddie Bumper Boats, (2) Inflatables & (1) regular Giant Screen feature.

\$4 upgrade Skyride per day pass.

TRANSFERABLE PASS

2012	2011	2010	2009	2008	2007
\$150.00	\$150.00	\$129.00	\$119.99	\$119.99	\$109.99

This is good for two day passes per day and is fully transferable. \$4 upgrade for special engagement IMAX or Skyride per pass.

CAREGIVER PASS

2012	2011	2010	2009	2008	2007
\$120.00	\$95.00	\$86.99	\$76.99	\$76.99	\$66.99

Discounted transferable passes may be available to low income child care providers and facilities providing care for people with disabilities

PARK TOUR TRAIN

2012
\$5.00

2011
\$4.50

2010
\$4.50

2009
\$4.50

2008
\$4.50

2007
\$4.50

FACILITY RENTAL

Ice Rental	2012 \$175	2011 \$175	2010 \$175	2009 \$170	2008 \$170	2007 \$170
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Children 2 and under are free to all unrestricted rides & attractions when accompanied by a paid parent (18 or over).

AGENDA SHEET FOR PARK BOARD MEETING OF: August 11, 2011



Submitting Division
Riverfront Park

Contact Person
Sam Song

Phone No.
625-6660

COMMITTEE

- x Riverfront
- o Golf
- o Recreation
- o Land
- o Urban Forestry
- o North Bank Ad-Hoc
- o Finance

CLERK'S FILE	OPR 2007-0164
RENEWS	_____
CROSS REF	_____
ENG	_____
BID	_____
REQUISITION	_____

AGENDA WORDING:

Approve \$40,000.00 (including tax) increase to VB 300295 with Sysco Food Services of Spokane, Inc. for food items and concession supplies provided to Riverfront Park Food Services.

BACKGROUND:
(Attach additional sheet if necessary)

Sysco Food Services of Spokane, Inc. was the lowest bidder from December 18, 2006, when Riverfront Park Food Services food items and concession supplies went out for bid. Park Board approved the contract at the February 8, 2007 Park Board Meeting. Contract term is February 1, 2007, through January 31, 2012. Original estimated annual cost was \$100,000 (including tax) per year. Additional food service operations within Riverfront Park and expanded operations at Manito Park Bench and Dwight Merkel Sports Complex have added expenditures and revenue.

RECOMMENDATION: Approve

<u>Fiscal Impact:</u> Expenditure: \$40,000	<u>Budget Account</u> 1400-54300-76918-53401
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ATTACHMENTS:

SIGNATURES:

Requestor

Parks Accounting

Legal Department

Director of Parks and Recreation

DISTRIBUTION: Parks, Judy Moss
Parks, Craig Butz
Risk Manager, Pam Schroeder

Parks, Leroy Eadie
Taxes and Lic, Marilou Lewis
Contractor

Purchasing, Thea Bremer
Parks, Sam Song

PARK BOARD ACTION: