

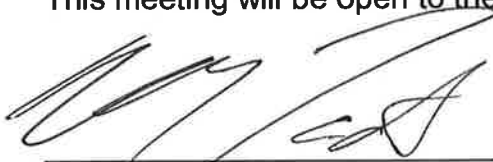
## SPECIAL MEETING NOTICE

A **Special Meeting** of the Spokane Park Board Golf Committee is scheduled for Wednesday, December 7, 2011, at 7:00 a.m. in the Manito Park Garden Center Meeting Room, Manito Park, 4 W. 21<sup>st</sup> Avenue, within the maintenance compound east of the Gaiser Conservatory, Spokane, Washington.

The November 16, 2011 regularly scheduled Golf Committee meeting has been combined with the December 14, 2011 regularly scheduled Golf Committee meeting. The combined meeting will be held at 7:00 a.m. on December 7, 2011. The date of the combined meeting was moved to December 7<sup>th</sup> to allow the Golf Committee to consider Golf Professional Gary Lindeblad's contract before the regularly scheduled full Park Board meeting on December 8, 2011.

Pursuant to the attached Draft Agenda the Spokane Park Board Golf Committee Chairperson will call the meeting to order; the Committee will consider Golf Professional Gary Lindeblad's contract for action; informational items will include a FEMS Update, Indian Canyon Driving Range Update, Deferred Maintenance, and Reserve Accounts; standing report items will include Advertising/Promotional Ideas. The meeting will then be adjourned. Any changes to this Draft Agenda will be distributed prior to the meeting on December 7, 2011.

This meeting will be open to the public.



LERROY EADIE  
PARKS DIRECTOR / PARK BOARD SECRETARY

November 14, 2011

Date

**AMERICANS WITH DISABILITIES ACT (ADA) INFORMATION:** The City of Spokane is committed to providing equal access to its facilities, programs and services for persons with disabilities. Individuals requesting reasonable accommodations or further information may call, write, or email Liane Carlson at (509) 625-6703; 808 W. Spokane Falls Blvd, Spokane, WA, 99201; or [lcarlson@spokanecity.org](mailto:lcarlson@spokanecity.org). Persons who are deaf or hard of hearing may contact Liane Carlson at (509) 625-6703 through the Washington Relay Service at 7-1-1. Please contact us at least forty-eight (48) hours before the meeting date.



**Committee Members:**

Wheatley-Billeter, Martha Lou - Chairperson \_\_\_  
Dunau, Andy \_\_\_  
Kelley, Ross \_\_\_  
Selinger, Samuel \_\_\_  
Van Voorhis, Kenneth \_\_\_

**Golf Committee of the Spokane Park Board  
December 7, 2011 – 7:00 a.m.  
Manito Meeting Room**

**Draft Agenda**

**Action Items:**

1. Gary Lindeblad Contract ~ *Leroy Eadie*

**Information Items:**

1. FEMA Update ~ *Pamela McKinzie-Lewis*
2. Indian Canyon Driving Range Update ~ *Pamela McKinzie-Lewis*
3. Deferred Maintenance ~ *All*
4. Reserve Accounts ~ *LaVonne Martelle*

**Standing Report Items:**

1. Advertising/Promotional Ideas ~ *Pamela McKinzie-Lewis*

**Please Note:** Agenda is subject to change

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CONTRACT AMENDMENT

THIS CONTRACT AMENDMENT is between the SPOKANE PARKS AND RECREATION DEPARTMENT, a municipal corporation of the State of Washington, hereinafter referred to as "Parks and Recreation Department," and GARY LINDEBLAD, Golf Professional, hereinafter referred to as "Professional."

WHEREAS, the parties entered into a contract wherein the Professional agreed to provide services of a Golf Professional at Indian Canyon Municipal Golf Course and to operate the Clubhouse facilities, Restaurant/Coffee Shop, Pro Shop, and Practice Range; and

WHEREAS, the parties wish to add a revenue sharing incentive as well as extend the term of the contract with minor changes-- Now, Therefore,

The parties agree as follows:

1. DOCUMENTS. The contract dated April 9, 2009, any previous amendments and/or extensions/renewals thereto are incorporated by reference into this document as though written in full and shall remain in full force and effect except as provided herein.
2. EFFECTIVE DATE. This contract amendment shall become effective January 1, 2012.
3. EXTENSION. The contract documents, as amended, are extended through December 31, 2013.
4. AMENDMENTS.

Section 3.4, Pro Shop, of the contract documents is amended to read as follows:

- 3.4 b. The Pro Shop must be staffed with at least two people during prime time to meet, without delay, the needs of the golfing public unless there is inclement weather and the Professional determines that one staff member is sufficient. Prime time shall be described as 7:00 a.m., to 5:00 p.m., April 1 through October 1. The shop must be OPEN and staffed no later than daylight at all times during the season.
- 3.4 l. The Professional shall not employ or allow family members or relatives of self and/or family members of City Golf staff maintenance to participate in the operation of the golf course, clubhouse, restaurant and golf professional activities in any manner without the specific written approval of the

Golf Manager. ~~((and Park Board))~~. The Golf Manager shall only withhold approval based on legitimate customer service, safety, or previous employee concerns. Personnel employed by the Professional shall not engage in conduct injurious to the interests of the Parks and Recreation Department in having an efficient and successful operation at the Golf Course.

New Subsection 2.3, Apartment, of the contract documents is added to read as follows:

2.3 The parties agree that this Agreement does not allow the Professional to access or use the apartment. However, the Professional may have access to the apartment upon successfully negotiating a formal written agreement with the Golf Manager and the Director. Spokane Parks and Recreation recognizes the benefit of having someone living in the apartment and providing a presence at Indian Canyon Golf Course during hours of closure. At a minimum, that agreement shall be reviewed by the City Attorney's Office and the City Risk Management Department to assure that Spokane Parks and Recreation is adequately protected from any tenant activity, claim or legal action. At no time shall there be animals allowed in the apartment.

New Subsection 5.1, Liability for Acts of God, of the contract documents is added to read as follows:

5.1 The parties acknowledge that from time to time water will pond on the Golf Course or the practice range. Such ponding has occurred in the past because of rain or snow fall on the Course or practice range, or the diversion of rain water or snow melt onto the Course or practice range. The parties agree that Parks and Recreation Department will not intentionally divert water onto the practice range in the future. The parties further agree that during the life of this Agreement any decrease in playability or deterioration in the condition of the Golf Course or practice range caused by rain or snow fall or ponding of water will be considered an Act of God and the Department will have no liability for any damages from such Act of God or any responsibility under this Agreement to remediate any damage to the Course or practice range from such Act of God.

Section 7, Consideration Paid to the Professional, of the contract documents is amended to read as follows:

7.0 ~~((7.1 The Professional shall be entitled to the following))~~

The City shall pay the Professional the following revenue incentive for everything furnished and done under this contract amendment:

For calendar years 2012-2013, the Professional will be entitled to revenue

sharing calculated on the number of paid rounds of golf at Indian Canyon, based on the average number of rounds played per year for the last ten years. For calendar years 2012-2013, the average number of total rounds per year used to calculate revenue sharing is 38,000. Therefore, revenue sharing for calendar years 2012-2013 will be calculated as follows:

If the total number of rounds in a calendar year is greater than 38,000/year but less than 39,001 rounds per year, the Professional will receive 10% of the increased revenue from those rounds.

If the total number of rounds in a calendar year is greater than 39,000/year but less than 40,001 rounds per year, the Professional will receive 20% of the increased revenue from all rounds greater than 38,000.

If the total number of rounds in a calendar year is greater than 40,000/year, the Professional will receive 30% of the increased revenue from all rounds greater than 38,000.

At the end of this extension, the parties will meet and determine the parameters for revenue sharing for the next two calendar years. If the rolling ten-year average number of total rounds per year decreases, the benchmark minimum number of total rounds played in a calendar year in order to participate in revenue sharing shall decrease to reflect the decrease in the average number of rounds played. Similarly, if the rolling ten-year average number of total rounds per year increases, the benchmark minimum number of total rounds played in a calendar year in order to participate in revenue sharing will increase to reflect the increase in the average number of rounds played. If the average number of rounds played per year increases by more than 500 rounds, the starting point for revenue sharing will be adjusted upward. Rounds are defined as regular rounds, discount rounds, tournament rounds and hotel rounds.

Dated: \_\_\_\_\_

SPOKANE PARKS AND RECREATION  
DEPARTMENT

By: \_\_\_\_\_

Title: \_\_\_\_\_

Attest:

Approved as to form:

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City Clerk

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Assistant City Attorney

Dated: \_\_\_\_\_

\_\_\_\_\_  
GARY LINDEBLAD

E-Mail address, if available:

\_\_\_\_\_  
City of Spokane Business License No.  
\_\_\_\_\_

RESOLUTION

A RESOLUTION declaring Financial Transaction Services, LLC a sole source for credit card integration services with the Club Prophet "point of sale" system and authorizing a contract at an estimated annual cost of \$80,000.

WHEREAS, the City of Spokane Parks and Recreation Department accepts credit card payments at its four golf courses and City Hall office; and

WHEREAS, credit card/s processing is currently done by the City's banking services provider, U.S. Bank; and then entered into the department's "point of sale" system; which is a cumbersome and duplicative process; and

WHEREAS, the department wants to upgrade its credit card processing to allow direct entry into the "point of sale" system; and

WHEREAS, the department's "point of sale" system is a patented software by Club Prophet which is unable to provide credit card processing services compatible with the City's provider - U.S. Bank; and

WHEREAS, Club Prophet has advised the department that Financial Transaction Services, LLC is the sole firm able to provide full integration for the upgraded system without the need for third party software, thus saving money; and

WHEREAS, Club Prophet has advised the department that Financial Transaction Services, LLC is the sole firm able to provide full integration for the upgraded system that has the ability to split payments between the City of Spokane Parks and Recreation Department and the Golf Course Professionals, thus providing better customer service; and

WHEREAS, the annual cost of the service is approximately \$80,000; which exceeds the 2011 public bid limit for services of \$44,200; -- Now, Therefore,

BE IT RESOLVED by the PARK BOARD for the City of Spokane that it hereby declares Financial Transaction Services, LLC a sole source for the providing credit card integration services with the Club Prophet "point of sale" system; and

BE IT FURTHER RESOLVED that staff is authorized to negotiate and execute a services contract with Financial Transaction Services, LLC at an estimated annual cost of \$80,000.

ADOPTED BY THE PARK BOARD ON \_\_\_\_\_

\_\_\_\_\_  
Park Board Secretary

Approved as to form:

  
Assistant City Attorney

# AGENDA SHEET FOR PARK BOARD MEETING OF: December 8, 2011



Submitting Division  
Golf

Contact Person  
Rebecca Madany

Phone No.  
625-6544

## **COMMITTEE**

- Riverfront
- Golf
- Recreation
- Land
- Urban Forestry
- North Bank Ad-Hoc
- Finance

CLERK'S FILE  
RENEWS  
CROSS REF  
ENG  
BID  
REQUISITION

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## **AGENDA WORDING:**

Resolution declaring Financial Transaction Services, LLC of Pa., Beachwood, OH as sole source for golf credit card processing services.

## **BACKGROUND:**

(Attach additional sheet if necessary)

Approval of a resolution is requested declaring Financial Transaction Service, LLC of Pa. as sole source for golf credit card processing services. Financial Transaction Service, LLC is the only vendor that can provide full integrated services with golf's point of sale software and can split payments between the City of Spokane Parks and Recreation and the Golf Professionals. Having processing services in place for the golf season provides efficiency in the golf system. Parks and Recreation will spend over \$69,000.00 for these services in 2011.

**RECOMMENDATION:** Approve Resolution

### **Fiscal Impact:**

Expenditure Budget neutral

### **Budget Account**

Refer to Value Blanket Order

**ATTACHMENTS:** Include in Packets:  
On file for Review in Office of City Clerk:

## **SIGNATURES:**

\_\_\_\_\_  
Requestor

\_\_\_\_\_  
Parks Accounting

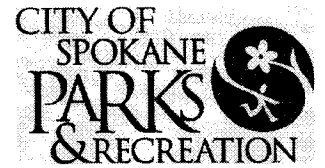
\_\_\_\_\_  
Legal Department

\_\_\_\_\_  
Director of Parks and Recreation

**DISTRIBUTION:** Parks, Judy Moss  
Risk Manager, Pam Schroeder  
Purchasing, T Bremer  
Parks, Tony Madunich  
Taxes and Lic, Marilou Lewis  
Parks, Pamela McKinzie

## **PARK BOARD ACTION:**

# AGENDA SHEET FOR PARK BOARD MEETING OF: December 8, 2011



Submitting Division  
Golf

Contact Person  
Rebecca Madany

Phone No.  
625-6544

## **COMMITTEE**

- Riverfront
- Golf
- Recreation
- Land
- Urban Forestry
- North Bank Ad-Hoc
- Finance

CLERK'S FILE  
RENEWS  
CROSS REF  
ENG  
BID  
REQUISITION

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## **AGENDA WORDING:**

A Value Blanket Order for golf credit card processing from Financial Transaction Services, LLC. of Pa., Beachwood, OH for services provided through fiscal year 2012. Estimated annual expenditure is \$80,000.00.

## **BACKGROUND:**

(Attach additional sheet if necessary)

A resolution declaring Financial Transaction Services, LLC as sole source for golf credit card processing services has been submitted for approval. This value blanket would allow services to be provided throughout the 2012 fiscal year.

**RECOMMENDATION:** Approve Value Blanket

### **Fiscal Impact:**

Expenditure \$80,000.00

### **Budget Account**

4600-VAR-76680-54901

**ATTACHMENTS:** Include in Packets:  
On file for Review in Office of City Clerk:

## **SIGNATURES:**

\_\_\_\_\_  
Requestor

\_\_\_\_\_  
Parks Accounting

\_\_\_\_\_  
Legal Department

\_\_\_\_\_  
Director of Parks and Recreation

## **DISTRIBUTION:**

Parks, Judy Moss  
Risk Manager, Pam Schroeder  
Purchasing, T Bremer

Parks, Tony Madunich  
Taxes and Lic, Marilou Lewis  
Parks, Pamela McKinzie

## **PARK BOARD ACTION:**

**AGREEMENT FOR OPERATION  
OF  
THE INDIAN CANYON MUNICIPAL GOLF COURSE**

**THIS AGREEMENT** made and entered into this 9th day of April 2009, by and between the Spokane Parks and Recreation Department, a municipal corporation of the State of Washington, hereinafter referred to as "Parks and Recreation Department," and Gary Lindeblad, Golf Professional, hereinafter referred to as "Professional."

**WHEREAS**, the Parks and Recreation Department is the owner of Indian Canyon Municipal Golf Course, which ownership includes the land upon which said Golf Course is located, the buildings and other improvements which are a part thereof; and

**WHEREAS**, the services of a Golf Professional at Indian Canyon Municipal Golf Course are desired to operate the concession to provide Golf Professional services during the playing season; and

**WHEREAS**, the Parks and Recreation Department wishes to contract with the Professional for operation of the Clubhouse facilities, Restaurant/Coffee Shop, Pro Shop, and Practice Range;

**NOW, THEREFORE**, pursuant to the requirements of the Charter of the Parks and Recreation Department, and in consideration of the mutual covenants contained herein, the parties agree as follows:

Section 1. **CONTRACT DOCUMENTS.** This Agreement, and the Rules and Regulations for the Performance of Golf Professional Services constitute the contract documents, PROVIDED THAT, specific federal, state, and local requirements and the terms of this Agreement, respectively, supersede other inconsistent provisions. The contract documents are incorporated into this Agreement as fully as if they were set forth herein.

Section 2. **CONCESSION AND LEASE GRANTED.** The Parks and Recreation Department hereby grants to the Professional the concession to operate the clubhouse facilities, pro shop, practice range and the restaurant at Indian Canyon Municipal Golf Course located at 4304 West West Drive Spokane, Washington.

2.1 **The Concession Premises.** The concession shall be conducted on the golf course known as the Indian Canyon Municipal Golf Course,

2.2 **Condition of Premises.** The Professional has inspected and examined the premises and all facilities and fixtures thereon and accepts the same in their present

condition. The Professional shall not make any alterations, changes, or additions to the clubhouse facilities, pro shop, practice range, restaurant, or any other property or facility, or to any fixtures or equipment owned by the Parks and Recreation Department without written consent of the Golf Manager, PROVIDED THAT, any alterations, changes, or additions consented to shall be subject to section 3.7g of this Agreement. The Professional shall not commit, permit, or allow any nuisance, waste, or injury in, upon, or to the Golf Course, or permit the use of the Golf Course for any illegal or immoral purpose.

Section 3. **OPERATING RESPONSIBILITIES OF PROFESSIONAL.** The following duties and responsibilities shall be the obligation of the Professional and his agents and employees.

3.1 Lessons. To use the practice range and to give competent golf instruction to all groups and levels of public players and make charges therefore. The Professional, or other PGA/LPGA qualified golf instructor, must be available to conduct lessons. Lessons will ONLY be taught by PGA, LPGA members or apprentices in good standing with the PGA.

3.2 Men's and Ladies' Clubs.

a. The Professional must offer a minimum of one clinic per season for each Men's and Ladies' Clubs.

b. The Professional must strive to increase active membership in the Men's and Ladies' Clubs.

3.3 Practice Range.

a. The Professional must supply 1,000 dozen top-quality, clean range balls at all times during the golfing season.

b. Range balls must be picked up daily to ensure availability and must be easily accessible to the golfing public.

c. The building adjacent to the driving range is owned by the Parks and Recreation Department. It may be used by the Professional only for uses specifically approved by the Golf Manager.

3.4 Pro Shop.

a. The Professional must display, sell, rent, and otherwise supply to the public all golf goods, clothing, merchandise, golf equipment, golf pull carts and golf cars, all of which will be of good quality, diversity, attentive upkeep, and kept up to date.

b. The Pro Shop must be staffed with at least two people during prime time

to meet, without delay, the needs of the golfing public. Prime time shall be described as 7:00 a.m., to 5:00 p.m., April 1 through October 1. The shop must be OPEN and staffed no later than daylight at all times during the season.

c. Pro Shop employees must be friendly, well-dressed, and courteous to golfers, maintain a neat appearance, exercise good public relations skills, become familiar with regular customers' names and have good phone mannerisms. Employees will not be allowed to use tobacco products of any kind while on shift. Professional will ensure all employees maintain a high level of customer service.

d. Prices charged for sale, rental, or repair of equipment and merchandise will be consistent with prices comparable with other golf courses in Spokane.

### 3.4 General Responsibilities.

a. Cooperate with the Golf Manager.

b. Explain and support Parks and Recreation Department policies to staff and golfing public.

c. Regulate the play and conduct of all persons on the golf course, including keeping off trespassers and preventing injury to the golf course by players and others during the golfing season.

d. Enforce all rules and operations established by the Park Board of the Parks and Recreation Department, including adherence to the free play policy approved by the Park Board.

e. Collect all fees, issuing receipts for greens fees, range balls, cart rentals, Pro Shop sales and cafe items, sign golfers in, and weekly transfer of fees and/or payments to the Parks and Recreation Department.

f. Report tournament schedules to the Golf Manager each month.

g. Close the Clubhouse/restaurant, with heat turned down to 60 degrees when course is unplayable due to weather conditions.

h. Provide and staff a starter for the 1st tee when deemed necessary. Professional needs to be available to the public golfers.

i. Keeping the Golf Course open for the prescribed hours of play as described in the Golf Operations Manual.

j. All services rendered by the Professional shall be in accordance with the PGA Code of Ethics.

k. The Professional shall provide competent personnel necessary for such operations and shall supervise them in their work and shall pay them for their services at the Professional's sole cost and expense. Staff must include two Class "A" Assistants or Apprentices. No staff under 21 years of age will be allowed at the desk during the day until 6:00 p.m., unless approved by the Golf Manager. Desk staff will be over 19 years of age after 6:00 p.m., unless approved by the Golf Manager.

l. The Professional shall not employ or allow family members or relatives of self and/or family members of City Golf staff maintenance to participate in the operation of the golf course, clubhouse, restaurant and golf professional activities in any manner without the specific written approval of the Golf Manager and Park Board. Personnel employed by the Professional shall not engage in conduct injurious to the interests of the Parks and Recreation Department in having an efficient and successful operation at the Golf Course.

m. The Professional shall not conduct any business or social activity on the Golf Course premises, or use the Golf Course, Clubhouse, restaurant or Golf Pro Shop for any other purpose without first having obtained the express written consent of the Golf Manager. All outside activities on Golf Course premises need approval and revenue received will be divided with the Professional receiving ninety percent (90%) and the Parks and Recreation Department ten percent (10%).

n. The Professional shall not be otherwise employed or engaged in other business which is in conflict with the responsibilities and duties of the Professional under this Agreement without the express written consent of the Golf Manager

o. Make a daily physical inspection of the Clubhouse/restaurant, adjacent Parks and Recreation Department grounds, and Golf Course during the playing season, and reporting any unusual or unsafe conditions observed during said inspection to the Golf Manager immediately. Such reports shall be followed up in writing and the Professional shall at all times be safety conscious. Clubhouse maintenance personnel will check in with the Golf Professional daily to discuss any maintenance items of concern regarding the clubhouse/restaurant area.

p. Promote increased play and income during identified slow-play periods.

q. Provide documentation that dollars were spent to advertise and promote the Golf Course, Pro shop, and/or Clubhouse/Restaurant services.

r. Designate a qualified and easily accessible Golf Professional or PGA affiliate for contact with Men's and Ladies' Clubs, Tournament Chairpersons and outside groups.

s. The Head Golf Professional must cooperate with and be easily accessible daily by the golfing public and organized groups.

t. The Head Golf Professional or his/her designee must communicate with the Golf Course Superintendent or designee on a daily basis regarding course conditions, tournaments, and special events.

u. Equal treatment of all golfers.

v. Handle reservations in a fair and open manner as per Parks and Recreation Department guidelines.

w. Promote Men's and Ladies' Club memberships and leagues.

x. Attend Men's and Ladies' Club meetings and events.

y. Ensure that all signage in and around the clubhouse/restaurant and Pro Shop is of excellent quality and appearance. All signage must be approved by the Golf Manager.

3.5 Sponsorships. It is in the best interests of both the Professional and the Parks and Recreation Department to support appropriate sponsorship and co-promotional opportunities on the Golf Courses. The Parks and Recreation Department is undertaking a significant marketing and co-promotional program to enhance bottom line revenue for the Department by cross-promoting all of the Departments assets. To that end, the Department has engaged a third party to find and sell sponsorship opportunities with all of the Parks and Recreation Department assets including Golf Courses. If the Parks and Recreation Department determines that it is appropriate to enter into a sponsorship arrangement, the Parks and Recreation Department may do so and may share a percentage of the revenue with the Professional depending on the nature of the sponsorship. If the Professional finds an appropriate sponsorship, the Parks and Recreation Department may agree to enter into an agreement with that sponsor and will share with the Professional the proceeds from that sponsorship. The amount of any sharing will be as agreed to between the Professional and the Golf Manager.

3.6 Management Duties.

a. Professional must be current in the PGA Certification Program.

b. Marshal the Golf Course daily, except during inclement weather and obvious slow times, to monitor play and check receipts.

c. Cooperate with the Parks and Recreation Department's Junior program, including testing for knowledge of golf rules and courtesies, and providing a qualified PGA/LPGA instructor for the Parks and Recreation Department - City sponsored Junior golf program. This is either the Professional or his/her Assistant(s).

d. Play in Pro/Ams to give club members an opportunity to participate (Pro

and Assistant).

e. Ensure a high-caliber, quality staff and instituting an ongoing staff-training program, as provided by PGA.

f. Make a sincere effort to hire diverse workforce, in keeping with the City of Spokane's minority employment goals.

### 3.7 Restaurant/Food Service.

a. The Professional will be responsible for the operation, management, and supervision of the food and beverage concessions in the Clubhouse/Restaurant and for furnishing an adequate stock of food and beverage supplies for the operation of the restaurant. The Professional may provide food and beverage services at other locations throughout the Golf Course, with the express written consent of the Golf Manager.

b. The Cafe operation shall be friendly, courteous, and efficient, with quality service, food and beverage items and clean appearance. Staff shall be neat and clean.

c. Prices charged shall be consistent with comparable operations in the area. Menu and prices shall be provided as an Addendum to the Agreement.

### 3.8 Pro shop, Clubhouse/restaurant maintenance.

a. The Parks and Recreation Department will furnish the Professional with a list of Parks and Recreation Department-owned restaurant equipment, which Professional may choose to use all or part thereof. The City will make repairs to this equipment for the first sixty (60) days of the initial Agreement. Loaned equipment which is deemed useless during this Agreement shall be disposed of by mutual consent. When equipment has to be replaced or repaired, it shall be the responsibility of the Professional. The Parks and Recreation Department shall purchase replaced equipment at the end of the Agreement based on the fair market appraised value.

b. Maintenance of restaurant/food service area. It shall be the responsibility of the Professional to maintain the food service area, including all cleaning and regular maintenance to taps, hoods, plumbing and electrical.

c. The Professional shall be responsible for providing routine maintenance and janitorial services for the Golf Clubhouse/restaurant and Pro Shop. The janitorial services shall include, but not be limited to: Cleaning of windows (inside and outside), shampooing and cleaning carpets twice a year, annual cleaning of chairs, daily maintenance of lavatories, washbasins, other interior furnishing, equipment, and fixtures. The Professional agrees to keep the Pro Shop, Clubhouse, and restaurant in a clean and sanitary condition at all times to the satisfaction of the Parks and Recreation

Department.

d. The Professional agrees to keep the lavatories in the clubhouse/restaurant open at all times the Golf Course or Clubhouse/restaurant is open for business.

e. The Professional agrees to keep the bulletin/reader board updated monthly and clear of out-of-date notices daily.

f. The Professional will be responsible for 100% of all personal telephone, fax, computer equipment and services. Additionally, the Professional will be responsible for 50% of the Parks and Recreation Department telephone service. The Parks and Recreation Department will pay the gas and electric charges.

g. The Parks and Recreation Department encourages capital project improvements by the Professional. Prior to project approval the Parks and Recreation Department will determine the value of the improvement and will work out a depreciation schedule, where if the Professional leaves prior to the total depreciation of the improvement the Parks and Recreation Department will purchase the remaining value. All improvements will be clearly defined and become an agreed upon written addendum to this Agreement.

h. The Parks and Recreation Department will pay for the installation of a monitored burglar alarm system at the Clubhouse/restaurant and the Professional will pay the monthly service charge for the system.

### 3.9 Golf Carts.

a. The Professional shall make fifty (50) golf carts available for rental at the Golf Course, and the carts must be kept in good condition and must be replaced and maintained on a regularly scheduled program. Carts will not be more than five years old.

b. The Professional may purchase or lease new golf carts during the term of this Agreement and the Parks and Recreation Department agrees to purchase or assume lease of those carts upon expiration or termination of this or subsequent agreements, at appraised price, with the Professional under the terms provided below, and, PROVIDED THAT, the buy-out provisions will apply only under all of the following conditions:

i) The Parks and Recreation Department must approve the price prior to the Professional's purchase of the carts, and a copy of the bill of sale must be provided to the Parks and Recreation Department;

ii) The carts purchased will be subject to a five-year amortization of the purchase price;

c. Arrangement should be made by the Professional for fueling of the golf carts. Professional may choose to provide his/her own fuel which must be from an approved above ground fuel tank. If Professional installs his/her own tank, location must be approved by the Parks and Recreation Department.

Section 4. **TERM.** This Agreement shall commence on January 1, 2009 and shall terminate December 31, 2011. The Golf Manager, with the approval of the Park Board may extend this contract for up to two additional two-year terms. Any extension will be conditioned on the Professional's operation having been satisfactory and not in default.

4.1 **Annual Evaluation.** The Golf Manager will conduct an annual formal written evaluation with the Golf Professional no later than February 15th. Results of the evaluation will be discussed and shared with the Golf Committee.

Section 5. **GOLF MANAGER.** The Golf Manager shall be the designated representative of the Parks and Recreation Department for the purpose of supervising and managing the Golf Course grounds, Clubhouse/Restaurant operations, and to ensure compliance with the terms of this Agreement. The Professional shall first address any concerns to the Golf Manager.

5.2 **Maintenance.** The Parks and Recreation Department shall be responsible for the maintenance of Golf Course grounds, the practice range, parking area, lighting, flooring, restroom fixtures, plumbing, heating, and air conditioning. The Professional shall be responsible for minor maintenance, helping with general litter clean up of the parking area, replacement of light bulbs, minor plumbing of restroom fixtures, and replacement of toilet paper, towels, and soap in the restrooms. Minor repairs and supplies will be done at the sole cost of the Professional.

5.3 **Golf Course Marshal.** The Parks and Recreation Department may, at its own cost and expense, provide a golf marshal at the course who shall ensure all players have paid the necessary fees and been issued receipts as well as provide other customer service as directed by the Golf Manager.

5.4 **Rules and Regulations.** The Park Board of the Parks and Recreation Department shall fix, by resolution, rules and regulations for the operation of the Golf Course, Golf Pro Shop and Clubhouse/restaurant, including but not limited to minimum number of hours of play for which the course is to be kept open each day and each week; (a reasonable number), minimum numbers of hours the Golf Pro Shop and Cafe are to be kept open each day and each week, amount of all fees, including but not limited to Greens fees; private cart daily fees, annual private cart permit fees and season ticket fees.

Section 6. **CONSIDERATION PAID TO PARKS AND RECREATION.**

- 6.1 Parks and Recreation Department shall be entitled to the following:
- a. 1% of gross receipts from the operation of the practice range.
  - b. 1% of gross receipts from rental of golf carts and pull carts.
  - c. 1% of gross receipts from Pro Shop sales which include club rentals.

6.2 Café Facilities. The consideration paid to the Parks and Recreation Department has been established to include the café rent.

Section 7. **CONSIDERATION PAID TO THE PROFESSIONAL.**

7.1 The Professional shall be entitled to the following:

Section 8. **COLLECTION OF FEES BY PROFESSIONAL.**

8.1 The Professional shall cause to be delivered and deposited in the Parks and Recreation Department designated bank, on each Tuesday no later than 4:00 p.m. during the playing season, and when the Golf Course is closed, all monies collected due and owing to the Parks and Recreation Department and all greens fees and season ticket sales.

8.2 The Professional shall install and maintain a system of records, accounts of fees and gross revenues from which the amounts of fees and gross revenues from all sources can be readily ascertained. The Professional shall permit the Parks and Recreation Department through its designated representatives, to inspect such accounts and all other business records concerning operations at the Golf Course. At the end of the year, a financial report shall be sent to the Parks and Recreation Department.

8.3 The Professional shall cause to be delivered and deposited in the Parks and Recreation Department designated bank, in the day in which the total is accumulated, at any time during the playing season, monies collected due and owing to the Parks and Recreation Department that total \$5,000.00 or more.

8.4 All fees and monies collected and received at the Golf Course shall be rung up on the Parks and Recreation Department owned point of sale.

Section 9. **INDEMNIFICATION, INSURANCE, BOND.**

9.1 Indemnification. Each party shall be responsible and liable for the consequences of any act or failure to act on the part of itself, its employees, and its agents. Each party shall be responsible for its own negligence and shall defend, indemnify and hold the other party harmless from any loss, liability, damage, death or

injury to any person or property, caused from any act or omission of itself, its agents, or employees (including reasonable attorney fees and court costs and amounts paid in settlement and judgment).

9.2 Insurance. The Professional shall throughout the duration of this Agreement, provide and maintain at his expense, in forms satisfactory to the Parks and Recreation Department a policy or policies for each of the following types of insurance:

a. Combined single limit liability insurance covering bodily injury and property damage in an amount not less than TWO MILLION DOLLARS (\$2,000,000). Said insurance shall be on the comprehensive or commercial general liability occurrence form with coverage to include premises liability, golf cart liability, blanket contractual liability, owners and contractors protective liability (covering work performed for the Professional by independent contractors rather than employees), products and completed operations liability, stopgap liability, and the broad form comprehensive general liability endorsement, and liquor liability coverage.

b. Statutory Washington Worker's Compensation Insurance and a minimum of ONE MILLION DOLLARS (\$1,000,000) Employer's Liability Insurance for all employees of the Professional.

c. Comprehensive automobile liability insurance for owned, hired, and non-owned automobiles in an amount not less than ONE MILLION DOLLARS (\$1,000,000).

d. Professional liability insurance in an amount not less than FIVE HUNDRED THOUSAND DOLLARS (\$500,000.00).

e. The Professional shall furnish Parks and Recreation Department with Certificate of Insurance evidencing coverages in items a,b,c, and d above and shall provide an Additional Insured endorsement naming the Parks and Recreation Department of Spokane as additional insured under items a and c.

f. The Professional, at the Professional's option may purchase and maintain such insurance as will insure the Professional against loss of use of the Professional's and Parks and Recreation Department property due to fire or other hazards, however caused. The Professional waives all rights of action against the Parks and Recreation Department for loss of use of the Parks and Recreation Department and Professional's property, including consequential losses due to fire or other hazards however caused.

9.3 Bond. The Professional shall continuously maintain at his expense a surety/payment guarantee or employee dishonesty bond covering collection of fees on the premises for the benefit of the Parks and Recreation Department. The bond shall be in an amount not less than TWENTY THOUSAND AND NO/100 DOLLARS (\$20,000) and must cover all employees. The Professional must additionally provide broad form money and securities coverage both inside and outside the premises in an

amount not less than TWENTY THOUSAND AND NO/100 DOLLARS (\$20,000).

9.4 Proof of the above requirements must be provided to the Parks and Recreation Department upon execution of this Agreement. The policies required herein shall provide not less than thirty (30) days prior written notice to the Parks and Recreation Department of any cancellation, expiration, modification, or reduction in coverage or liability limits.

Section 10. **INDEPENDENT CONTRACTOR.** The parties agree and acknowledge that the Professional is an independent contractor and not the agent or employee of the Parks and Recreation Department or City of Spokane, and that no liability shall attach to the Parks and Recreation Department or City of Spokane as a result of the acts or omissions of the Professional, his agents or employees. The Professional realizes that the Parks and Recreation Department employs other independent contractors as Golf Professionals and that each Professional's situation is unique. The compensation for each Professional is negotiated and may differ from other Professionals.

Section 11. **TERMINATION.**

a. The Parks and Recreation Department reserves the right to terminate this Agreement upon the failure of the Golf Professional to perform any of the conditions of this Agreement. The Parks and Recreation Department shall give ten (10) days written notice to the Professional stating the nature of the default. At the end of this ten-day period, the Parks and Recreation Department shall have the right to:

i) Enter the Golf Pro Shop and Golf Course and take immediate possession thereof.

ii) Bring suit for and collect all fees and portions of gross revenue or any other monies required to be paid to the Parks and Recreation Department, which shall have accrued to the time of termination of the Professional's rights.

b. The Professional is subject to immediate termination if the Professional violates any fiduciary duty to the Parks and Recreation Department, for example, by allowing play at less than the posted rates.

c. The Professional is subject to immediate termination if the Professional or any employee is found to be in violation of food service regulations and/or alcohol service regulations/laws.

d. The Professional may terminate this Agreement by giving 90 days written notice. Such notice shall be given to the Golf Manager.

Section 12. **TIME TO BE DEVOTED BY PROFESSIONAL.**

a. General. The Professional shall devote such time as is necessary to satisfactorily perform his duties pursuant to this Agreement. The Professional shall have as primary and first responsibility contractual duties.

b. Golf Season. During the golf season, the Professional is expected to be at the golf course on a regular basis, sufficient to meet the reasonable demands of the public and supervisory staff. When the Professional will be away from the golf course for a period exceeding forty-eight (48) hours, written notice must be given to the Golf Manager. The Head Professional shall endeavor to be available to the public during major tournaments. Time off unrelated to the golf business is discouraged. The Professional's personal tournament schedule shall be submitted to the Golf Manager before the season begins. Any changes to the schedule will also be submitted during the season.

c. Off Season. During the off-season the golf course and clubhouse/restaurant shall be closed. Should the Professional wish to open the clubhouse/restaurant, to support winter activities, prior approval will be required by the Golf Manager.

Section 13. **REFUSE CHARGES.** Professional will pay the clubhouse/restaurant refuse bill during the playing season. On or before December 1, it will be the responsibility of the Professional to notify, in writing, the City Solid Waste Management Department to stop regular pick-up and that the service will be changed to an "on-call" basis. The Superintendent will then be responsible for contacting the Solid Waste Management Department when pick-up is necessary. The Parks and Recreation Department will pay for these "on-call" services, when authorized by the Superintendent. On or before March 1, when the restaurant again reopens, the Professional will be responsible for notifying, in writing, the Solid Waste Management Department to resume regular pick-ups

In essence, the Parks and Recreation Department pays for refuse pick-up only during December, January, and February.

The Written communications directed above should be copied and sent to the Golf Manager, City Hall, 808 West Spokane Falls Boulevard, Spokane, Washington 99201.

Section 14. **TAXES AND FEES.** As an independent contractor, the Professional acknowledges that he is responsible for payment of any local, state, or federal taxes or fees with respect to the Professional's agents and employees and any taxes or licenses applicable to the Professional's business activity at the Golf Course. The Lessee shall pay any applicable taxes related to its use and occupancy of the premises, including, but not limited to the Leasehold Excise Tax required by RCW 82.29A. The burden is on the Lessee to show that it falls within a legal exemption.

Section 15. **ASSIGNMENT.** The parties acknowledge and agree that the

Professional may not assign, transfer or sublease all or any part of his responsibilities, operations or interests under this Agreement without the express written consent of the Park Board. Any unauthorized assignment, sublease or transfer by the Professional shall be void and shall terminate this Agreement at the option of the Parks and Recreation Department.

Section 16. **SEVERABILITY.** In the event any one or more of these agreements and covenants are held invalid by a court of competent jurisdiction, they shall be severed and this Agreement shall not be voided in its entirety. This Agreement shall then be interpreted as if such invalid agreements and covenants were not contained herein.

Section 17. **ANTI-KICKBACK.** No officer or employee of the Parks and Recreation Department shall have any interest, direct or indirect, in any agreement, sub agreement or their proceeds for work performed in connection with this Agreement. Professional shall incorporate a provision prohibiting such an interest in all subcontracts.

Section 18. **NONWAIVER.** Waiver by the Parks and Recreation Department of any rights hereunder in any one instance shall not be deemed a waiver by Parks and Recreation Department in any subsequent instance to insist on full performance of the terms of this Agreement.

Section 19. **LIENS.** The Professional agrees that he shall pay, or cause to be paid, all costs and expenses for work done and materials delivered to the premises and shall keep the premises free and clear of all liens for work performed thereon.

Section 20. **DISPUTES.** Should situations arise which cannot be resolved by the Professional and the Golf Manager, these questions shall be referred for determination to the Golf Committee of the Park Board and shall be subject to the final resolution by the Park Board as a whole. Any such resolution shall not be deemed a waiver by either party to any action in law or equity.

Section 21. **NONDISCRIMINATION.** No individual shall be excluded from participation in, denied the benefit of, subjected to discrimination under, or denied employment in the administration of or in connection with this agreement because of age, sex, race, color religion, creed, marital status, familial status, sexual orientation, national origin, honorable discharged veteran or military status, the presence of any sensory, mental or physical disability, or use of a service animal by a person with disabilities.

Section 22. **Audit/Records.** The Professional and its subcontractors shall maintain for a minimum of three years following final payment all records related to its performance of the Agreement. The Professional and its subcontractors shall provide access to authorized City representatives, including the City Auditor, at reasonable

times and in a reasonable manner to inspect and copy any such record. In the event of conflict between this provision and related auditing provisions required under federal law applicable to the Agreement, the federal law shall prevail.

PARKS AND RECREATION DEPARTMENT

Approved by the City of Spokane Park Board April 9, 2009.

\_\_\_\_\_  
President

\_\_\_\_\_  
Secretary

\_\_\_\_\_  
Golf Manager

GOLF PROFESSIONAL

\_\_\_\_\_  
Gary Lindeblad

CITY OF SPOKANE

Attest: \_\_\_\_\_  
City Clerk

Approved as to form:

\_\_\_\_\_  
Assistant City Attorney

Attachment which is a part of this agreement:  
Food and Menu Prices

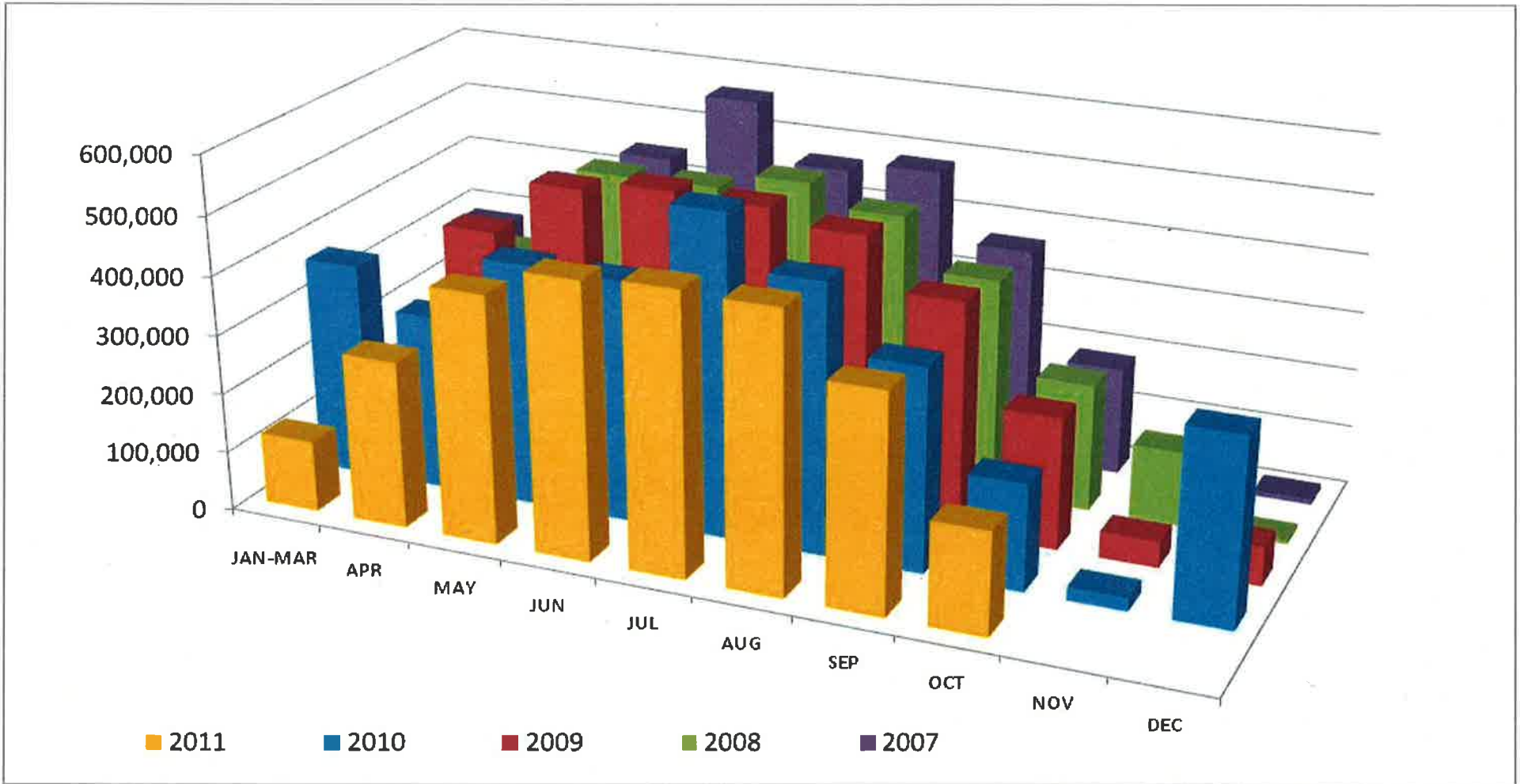
**CITY OF SPOKANE PARKS AND RECREATION DEPARTMENT  
STATEMENT OF REVENUES AND EXPENDITURES  
FOR PERIOD ENDED OCT 31, 2011**

YTD

83%

	2011 ANNUAL BUDGET	2011 YTD AMOUNT THRU OCT	% OF BUDGET	HISTORIC YTD % OF BUDGET	VARIANCE	PRIOR YTD ACTIVITY
<b>GOLF FUND</b>						
ADMINISTRATION REVENUE:	\$ 83,800	71,500	85%	98%	-13%	161,500
ADMINISTRATION EXPENDITURES:	\$ 511,400	308,400	60%	80%	20%	334,000
DOWNRIVER GOLF REVENUE:	941,200	775,300	82%	98%	-16%	818,900
DOWNRIVER GOLF EXPENDITURES:	646,700	521,200	81%	87%	6%	504,200
ESMERALDA GOLF REVENUE:	902,800	660,100	73%	97%	-24%	680,100
ESMERALDA GOLF EXPENDITURES:	618,900	475,800	77%	87%	10%	502,800
INDIAN CANYON GOLF REVENUE:	772,400	636,900	82%	99%	-17%	654,500
INDIAN CANYON GOLF EXPENDITURES:	674,900	624,700	93%	83%	-10%	425,000
CREEK at QUALCHAN GOLF REVENUE:	779,800	662,800	85%	94%	-9%	693,200
CREEK at QUALCHAN GOLF EXPENDITURES:	1,651,100	1,274,300	77%	90%	13%	1,482,300
FEMA BANK RESTORATION REVENUE:	612,400	(29,500)	0%	0%	0%	0
FEMA BANK RESTORATION EXPENDITURES:	0	0	0%	0%	0%	0
TOTAL GOLF DEPARTMENT REVENUE:	\$ 4,092,400	\$ 2,777,100	68%	98%	-30%	\$ 3,008,200
TOTAL GOLF DEPARTMENT EXPENDITURES:	\$ 4,103,000	\$ 3,204,400	78%	87%	9%	\$ 3,248,300
CHANGE IN NET ASSETS	(10,600)	(427,300)				
PLUS: BEGINNING NET CURRENT ASSETS	241,200	241,200				
ENDING NET CURRENT ASSETS:	\$ 230,600	\$ (186,100)				
<b>EXPENDITURES</b>						
WAGES, SALARIES & BENEFITS	\$ 1,326,700	1,108,100	84%	84%	0%	1,157,400
SUPPLIES AND SERVICES	686,500	502,100	73%	88%	14%	449,700
UTILITIES	371,300	311,500	84%	83%	-1%	241,500
INTERFUND CHARGES	360,300	238,000	66%	72%	6%	181,000
OPERATING EXPENSES	2,744,800	2,159,700	79%	82%	4%	2,029,600
CAPITAL OUTLAY	798,200	484,700	61%	98%	37%	668,700
DEBT SERVICE/TRANSFER/RESERVE	560,000	560,000	100%	100%	0%	550,000
TOTAL EXPENDITURES	\$ 4,103,000	\$ 3,204,400	78%	87%	9%	\$ 3,248,300
OPERATING EXPENSES	\$ 2,744,800	\$ 2,159,700				
ADD:		\$ -				
DEPRECIATION	\$ 362,400	\$ 302,000				
INTEREST EXPENSE	\$ 188,800	\$ 157,333				
CHANGE IN NET ASSETS	\$ 796,400	\$ 158,067				

City of Spokane-GOLF	2010				2011				DIFF				2010				2011				DIFF				2010				2011				DIFF																						
	COMPARISON thru Oct								DOWNRIVER								ESMERALDA								INDIAN CANYON								CREEK AT QUALCHAN								CITY HALL								TOTALS						
	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT	NO	AMT																	
9-Hole Regular	2164	33,452	1558	25,350	-606	(8,102)	2819	43,810	2821	45,483	2	1,672	2270	37,927	1643	28,749	-627	(9,178)	1967	32,865	1912	33,632	-55	767	0	-	0	-	0	-	9220	148,054	7934	133,214	-1286	(14,840)																			
9-Hole Senior	901.5	10,195	827	10,111	-74.5	(84)	1094	12,540	1273	15,632	179	3,091	179	2,166	205	2,704	26	538	302	3,722	320	4,230	18	508	0	-	0	-	0	-	2476.5	28,624	2625	32,676	148.5	4,052																			
18-Hole Junior	391	3,668	577	6,413	186	2,745	443	4,347	481	4,720	38	373	343	3,618	337	3,554	-6	(65)	321	3,386	509	5,371	188	1,984	0	-	0	-	0	-	1498	15,020	1904	20,058	406	5,038																			
18-Hole Regular *	4538	92,308	3806	83,604	-732	(8,704)	2742	56,071	2588	55,348	-154	(724)	7609	180,637	7456	176,107	-153	(4,530)	4825	106,071	3639	86,417	-1186	(19,654)	2142	54,069	1525	41,596	-617	(12,473)	21856	489,156	19014	443,072	-2842	(46,085)																			
18-Hole Senior	5473	75,427	4876	71,479	-597	(3,948)	4782	66,525	4186	61,719	-596	(4,806)	1555	23,250	1468	23,247	-87	(3)	1898	28,402	1539	24,379	-359	(4,023)	0	-	0	-	0	-	13708	193,604	12069	180,824	-1639	(12,780)																			
Weekend Regular	5690	134,256	5838	137,740	148	3,484	4575	108,514	4394	104,241	-181	(4,273)	7756	197,782	7763	198,006	7	224	6460	164,733	6252	159,468	-208	(5,265)	0	-	0	-	0	-	24481	605,284	24247	599,454	-234	(5,830)																			
Extra Play	98	478	78	761	-20	283	244	1,197	220	1,260	-24	63	70	431	188	1,157	118	727	14	114	41	252	27	139	0	-	0	-	0	-	426	2,220	527	3,431	101	1,211																			
Sunset Rate	1750	13,523	2399	19,520	649	5,998	353	3,464	325	3,189	-28	(274)	37	342	35	369	-2	28	0	-	0	-	0	-	0	-	0	-	0	-	2140	17,328	2759	23,079	619	5,751																			
Tournament 18-Hole**	2087	42,446	1743	35,720	-344	(6,726)	927	18,951	719	15,696	-208	(3,255)	1406	33,383	1225	22,620	-181	(10,763)	1077	23,675	1667	36,117	590	12,442	36	2,538	41	1,275	5	(1,262)	5533	120,993	5395	111,429	-138	(9,564)																			
9-Hole Discount	3072	37,528	2418	31,615	-654	(5,913)	4365	53,672	4018	52,744	-347	(928)	1219	16,099	1117	15,763	-102	(336)	3313	43,740	3229	45,744	-84	2,004	0	-	0	-	0	-	11969	151,039	10782	145,866	-1187	(5,173)																			
18-Hole Discount	5524	85,531	4912	80,208	-612	(5,323)	4058	63,157	3583	58,775	-475	(4,382)	2569	42,988	2609	46,016	40	3,028	3683	61,672	2983	52,515	-700	(9,156)	0	-	0	-	0	-	15834	253,349	14087	237,515	-1747	(15,834)																			
Summer Special			485	5,898	485	5,898			193	2,368	193	2,368			432	5,699	432	5,699		192	2,533	192	2,533			0	-	0	-	0	-	0	-	1302	16,497	1302	16,497																		
Junior Weekend	110	1,969	145	2,595	35	626	81	1,458	79	1,407	-2	(51)	315	6,086	152	3,464	-163	(2,622)	210	4,062	258	4,354	48	291	0	-	0	-	0	-	716	13,575	634	11,820	-82	(1,755)																			
Senior Weekend	2076	34,742	0	-	-2076	(34,742)	1567	26,591	0	-	-1567	(26,591)	440	8,512	0	-	-440	(8,512)	888	16,131	698	14,131	-190	(2,000)	0	-	0	-	0	-	4971	85,976	698	14,131	-4273	(71,845)																			
Weekend Discount	6837	122,461	7688	144,205	851	21,744	5979	107,733	6677	126,096	698	18,364	3029	58,802	3330	67,440	301	8,638	5228	101,437	4843	98,190	-385	(3,247)	0	-	0	-	0	-	21073	390,433	22538	435,932	1465	45,498																			
Weekend Multiple Play	746	10,316	1288	17,891	542	7,575	697	9,692	948	13,182	251	3,490	294	4,395	421	6,305	127	1,910	838	12,528	988	14,771	150	2,243	0	-	0	-	0	-	2575	36,931	3645	52,149	1070	15,218																			
Season Round Junior	0	-	12	49	12	49	0	-	20	218	20	218	3	13	6	123	3	110	95	1,633	18	107	-77	(1,526)	0	-	0	-	0	-	98	1,646	56	498	-42	(1,149)																			
Season Round Regular	936	9,964	607	6,923	-329	(3,042)	750	7,993	467	5,233	-283	(2,760)	358	4,092	391	4,813	33	721	998	11,449	729	8,986	-269	(2,464)	0	-	0	-	0	-	3042	33,498	2194	25,954	-848	(7,544)																			
Season Round Senior	1935	18,967	1503	15,960	-432	(3,007)	1080	10,597	1034	10,536	-46	(61)	504	5,317	563	6,435	59	1,118	625	6,594	571	6,527	-54	(67)	0	-	0	-	0	-	4144	41,475	3671	39,458	-473	(2,018)																			
Season Round Weekend Jr	4	42	8	116	4	74	0	-	1	11	1	11	0	-	9	127	9	127	3	34	16	238	13	204	0	-	0	-	0	-	7	77	34	491	27	415																			
10-Play Round	232	-	125	-	-107	-	163	-	112	-	-51	-	310	-	142	-	-168	-	251	-	120	202	-131	202	0	-	0	-	0	-	956	-	499	202	-457	202																			
Adult Discount Card	1076	28,397	1003	30,872	-73	2,475	1348	35,447	1171	36,043	-177	596	373	9,772	419	12,897	46	3,125	1256	32,998	945	29,087	-311	(3,912)	34	853	260	7,998	226	7,145	4087	107,467	3798	116,896	-289	9,429																			
Senior Discount Card	441	11,567	444	13,667	3	2,100	511	13,466	494	15,366	-17	1,900	113	2,964	101	3,109	-12	145	213	5,585	157	4,802	-56	(783)	10	264	5	215	-5	(48)	1288	33,845	1201	37,159	-87	3,314																			
Adult Full Season Pass	29	6,380	23	5,057	-6	(1,322)	27	5,937	17	3,738	-10	(2,199)	0	-	5	1,099	5	1,099	47	10,334	36	7,916	-11	(2,419)	2	440	12	2,661	10	2,221	105	23,090	93	20,471	-12	(2,620)																			
Senior Full Season Pass	40	8,800	36	7,916	-4	(884)	29	6,377	31	6,816	2	440	5	888	4	880	-1	(9)	16	3,518	23	5,057	7	1,539	8	1,759	11	2,040	3	281	98	21,342	105	22,709	7	1,367																			
Junior Full Season Pass	0	-	0	-	0	-	1	220	3	607	2	387	0	-	0	-	0	-	1	220	1	220	0	(0)	1	249	4	880	3	631	3	689	8	1,706	5	1,018																			
10-Play Card	32	6,193	8	1,618	-24	(4,574)	18	3,483	15	3,034	-3	(448)	25	4,837	24	4,855	-1	18	15	2,902	16	3,237	1	334	38	5,007	28	4,248	-10	(759)	128	22,422	91	16,992	-37	(5,429)																			
Private Cart Day	1164	9,629	1058	9,734	-106	105	1292	10,697	1265	11,638	-27	941	534	5,403	528	5,343	-6	(60)	816	6,755	778	7,158	-38	402	0	-	0	-	0	-	3806	32,485	3629	33,873	-177	1,388																			
Private Cart Permit	47	10,811	31	7,130	-16	(3,681)	19	4,370	20	4,600	1	230	6	1,380	4	920	-2	(460)	15	3,450	15	3,450	0	3	690	3	690	0	-	0	-	90	20,700	73	16,789	-17	(3,911)																		
Grandfathered Cart Permit	1	184	0	-	-1	(184)	1	184	0	-	-1	(184)	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	2	368	0	-	-2	(368)																			
Pro Cart Rental 18 Disc	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0	-	0																		
Pro Cart Rental 18	4800	1,237	4015	1,034	-785	(202)	2667	683	2392	618	-275	(65)	5939	1,531	5536	1,426	-403	(105)	4183	1,077	3,431	884	-752	(193)	0	-	0	-	0	-	17589	4,527	15374	3,962	-2215	(565)																			
Pro Cart Rental 9	5868.7	755	6233	803	364.3	47	5125	660	5119	667	-6	7	9005	1,160	9039	1,164	34	4	8520	1,097	8,617	1,110	97	13	0	-	0	-	0	-	28518.7	3,672	29008	3,744	489.3	71																			
Speed Cart Rental	0	-	110	22	110	22	0	-	125	25	125	25	0	-	200	40	200	40	499	34	44	9	-455	(26)	0	-	0	-	0	-	499	34	479	97	-20	63																			
Pro Pull Cart	673	25	609	22	-64	(2)	828	19																																															



GOLF REVENUE